

**Invitation to Bid (ITB) #12-X-2238314: Pharmacy Clinical Support**  
**Alabama Medicaid Agency**  
Pre-bid Questions and Responses

<b>Section Description</b>	<b>Section &amp; Page Numbers</b>	<b>Pre-bid Question</b>	<b>Response</b>
<b>Bid Submission Requirements</b>	Sec 1.8 (b); p 10	Is the bid surety guarantee to be addressed to the contract Project Manager, Bakeba Raines Thomas at the P.O. Box 5624 address, at the 501 Dexter Avenue address (p. 8), or Bernie Arant at the 100 N. Union Street address (p. 11)	The bid surety guarantee should be addressed to the Contract Project Manager, Bakeba Raines Thomas at the listed address.
		Is the bid guarantee to be included with the bid package due on May 21?	Yes
<b>Bid Submission Requirements</b>	Sec 1.8 (h); pp 11, 72	Where is the referenced Division of Purchasing Pricing page found?	The Division of Purchasing Pricing Page is Page 6 of Purchasing instructions at the beginning of the bid's packet. It is titled "Price Sheet".
		Is the Division of Purchasing Pricing page the same as the ITB Price Sheet referenced on page 72? If not, is there a specific ITB Price Sheet that should be completed? If so, where is it located?	Yes. The Division of Purchasing Pricing page and ITB Price Sheet are the same.

**Invitation to Bid (ITB) #12-X-2238314: Pharmacy Clinical Support**  
**Alabama Medicaid Agency**  
Pre-bid Questions and Responses

<b>Bid Price</b>	Sec 1.8(h) p 11	Please confirm that vendors must include annual price and a total price for 3 years on the purchasing page (unit price and extended amount per the Purchasing document)	Yes. The bid price is a firm and fixed price for <b><u>each separate year</u></b> of the contract, including any extensions. The bid price must appear on the Division of Purchasing Pricing page (one line for annual price X 3= total).
		Where is the Pricing Page to be placed in the bid?	The pricing Page should be placed at the beginning of the bid packet with Purchasing Division's Vendor response page(s).
<b>Bid Submission Requirements</b>	Sec 1.9(c),(d) p 12	Is the Executive Summary page limited three (3) pages total, or three (3) pages front and back for a total of six (6) pages.	The Executive Summary is limited to three pages total.
		Is the Executive Summary included in the 50 page limit for the entire bid?	Yes
<b>Preferred Drug Program</b>	Sec 3.1(6) p 25	Is the vendor to notify all listed manufacturers of upcoming P&T reviews, or only manufacturers of the drugs scheduled to be reviewed?	Legislation requires that Medicaid provides written notice of the Medicaid Pharmacy and Therapeutics Committee meeting to manufacturers whose drugs will be considered at the meeting.

**Invitation to Bid (ITB) #12-X-2238314: Pharmacy Clinical Support**  
**Alabama Medicaid Agency**  
Pre-bid Questions and Responses

<b>Hemophilia Audit Program</b>	Sec 3.2 (8) p 34	On average, how many fair hearings are conducted per month?	For the year of 2011 the monthly average number of fair hearings conducted for all programs covered by the Alabama Medicaid Agency was 29.75. For the year of 2012 to date the monthly average number of fair hearings conducted for all programs covered by the Alabama Medicaid Agency is 25.66.
		What percentage of fair hearings include a case included in the Hemophilia Audit Program?	At the writing of this ITB, there have not been any fair hearings related to the Hemophilia Audit Program.
		Could fair hearings set to take place in the month of a P&T meeting be scheduled to coincide with the P&T meeting?	Fair Hearings are schedule pursuant to the Administrative Law Judge's schedule but the Alabama Medicaid Agency is willing to work with witnesses when scheduling fair hearings.
		Could the clinical staff present the information over the phone?	The vendor needs to be physically present for all fair hearings involving the Hemophilia Audit Program.
<b>Reference Tools</b>	Sec 3.3 p 35	Is Epocrates access required only for the Contractor, or does Medicaid require Epocrates access for all providers at an additional per-user charge?	<p>The Contractor contracts directly with Epocrates which gives access to third party vendor (to include AL Medicaid) information.</p> <p>No, AL Medicaid does not require Epocrates access for all providers.</p>

**Invitation to Bid (ITB) #12-X-2238314: Pharmacy Clinical Support**  
**Alabama Medicaid Agency**  
Pre-bid Questions and Responses

<b>Operational Requirements</b>	Sec 3.6 p 38	If the vendor has access to the State's utilization and pricing data, is there still a need to interface with the Agency's DSS?	If the vendor has access to all available claims, utilization and/or pricing data and can provide query results equal to or higher quality than that of DSS, then the vendor would not need to interface with the Agency's DSS.
		Does the Agency's Fiscal Agent employ standard firewall procedures or are additional requirements needed?	Contractor must establish a site to site (not dial up) VPN connection which includes the standard firewall procedures.
<b>Performance Guarantee</b>	Sec 4.34 p 57	Will the Contractor be required to submit a separate performance guarantee for each year of the contract, or will only one performance guarantee equal to two months payment submitted at least ten calendar days prior to the start date be required?	Only one performance guarantee is required and must be renewed if necessary for each additional year of the contract.